

Investor Relations 2021

# Daewoo Engineering & Construction

2021.3Q Business Performance

# Disclaimer

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The financial data included is based on K-IFRS consolidated basis and prior to external audit, it is subject to change.

This presentation is provided only as a reference material. Daewoo Engineering & Construction assumes no responsibility for investment decisions. We trust your investment decisions will be based on your own independent judgment.

# Contents

## 2021. 3Q Business

### Highlights

1. New Orders

2. Order Backlogs

3. Sales Revenue

4. Gross Profit

5. Operating Profit

6. Summary of Financial Statement

### Business Plan

### Achievement rate

1. New Orders

2. Sales Revenue

3. Housing Pre-sale

4. 2021 Housing Pre-sale Performance and Plan

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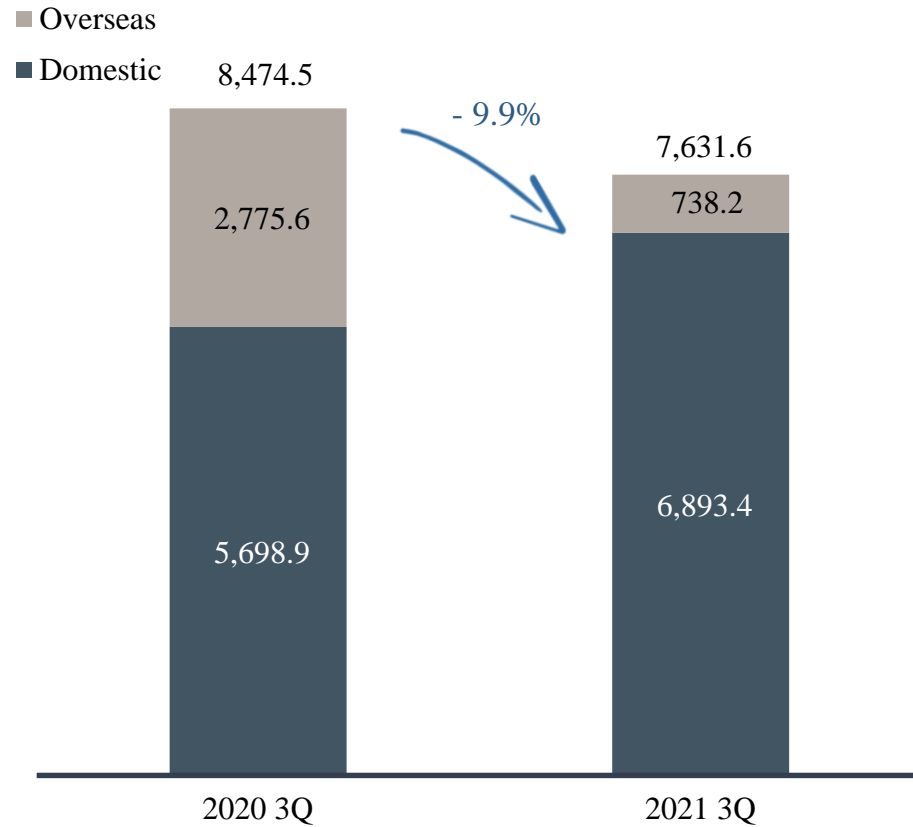
# 2021.3Q Business Highlights

# 1. New Orders

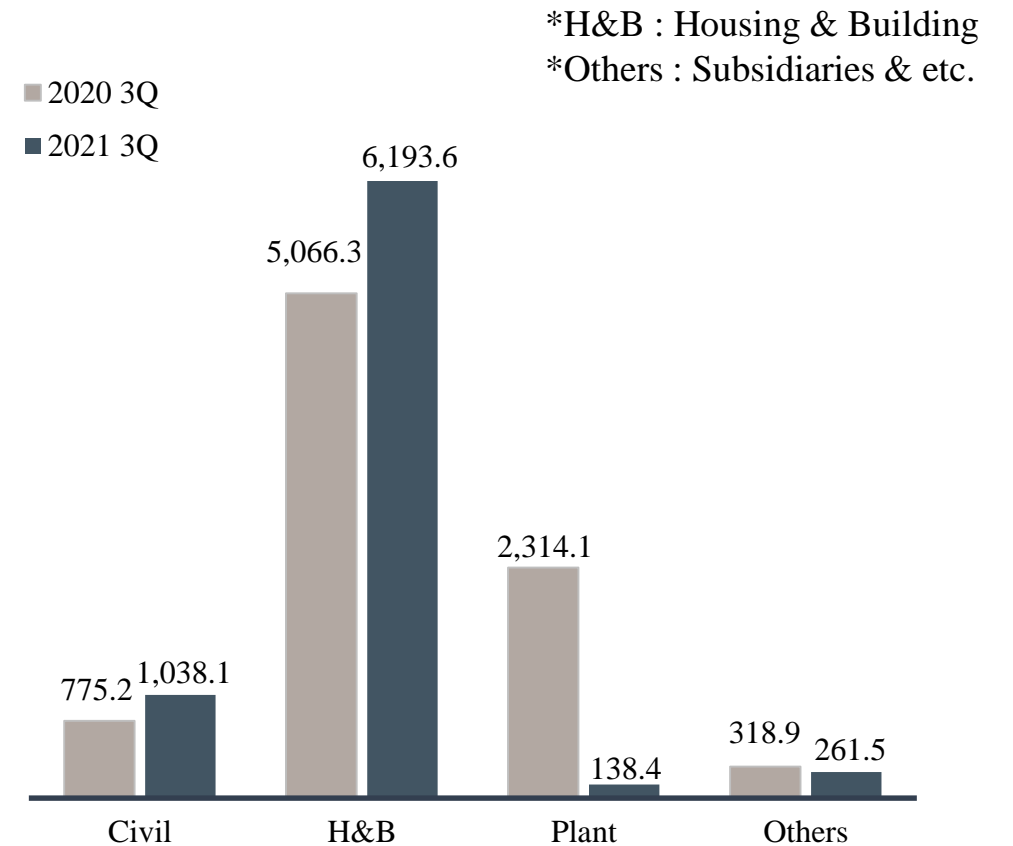
- 21.3Q Accumulated New orders : 7.63 trillion won

[Unit : KRW bn]

## Yearly Trend



## Breakdown by Business Type

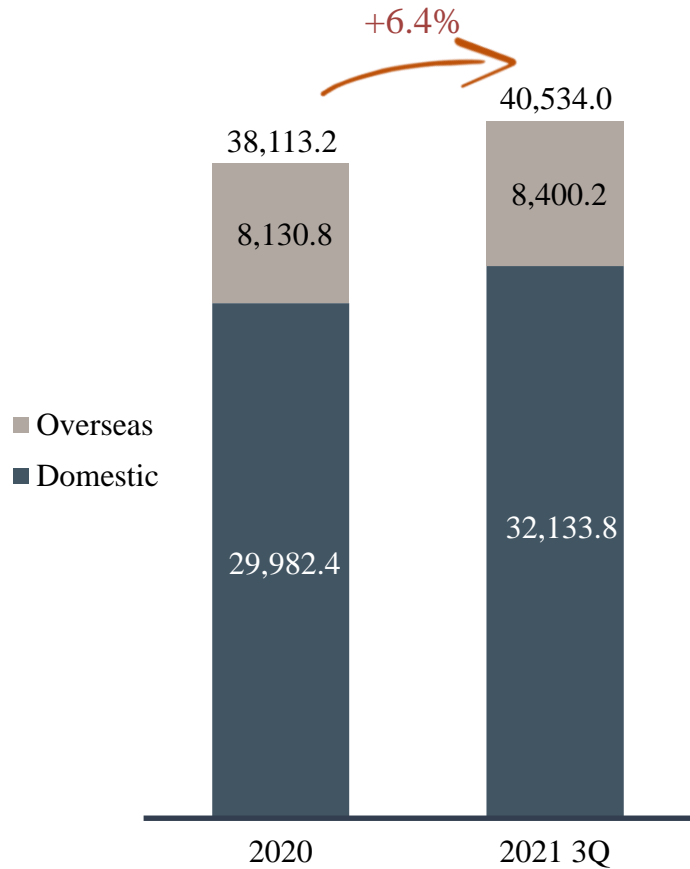


# 2. Order Backlogs

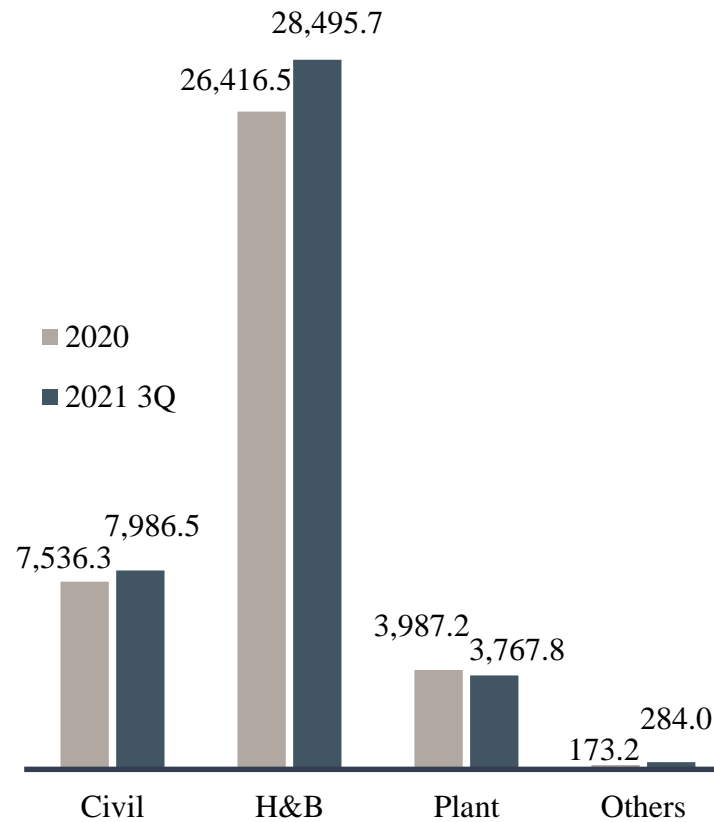
- 21.3Q Order backlogs : 40.5 trillion won

[Unit : KRW bn]

## Yearly Trend



## Breakdown by Business Type

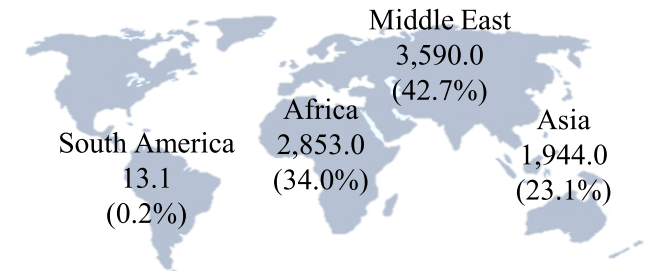


## Domestic H&B and Overseas Backlogs Breakdown

### <Domestic H&B Backlogs Breakdown>

Redevelopment	Private	Public	In-house
12,991.6	12,769.8	481.2	1,784.5
(46.4%)	(45.5%)	(1.7%)	(6.4%)

### <Overseas Backlogs Breakdown>



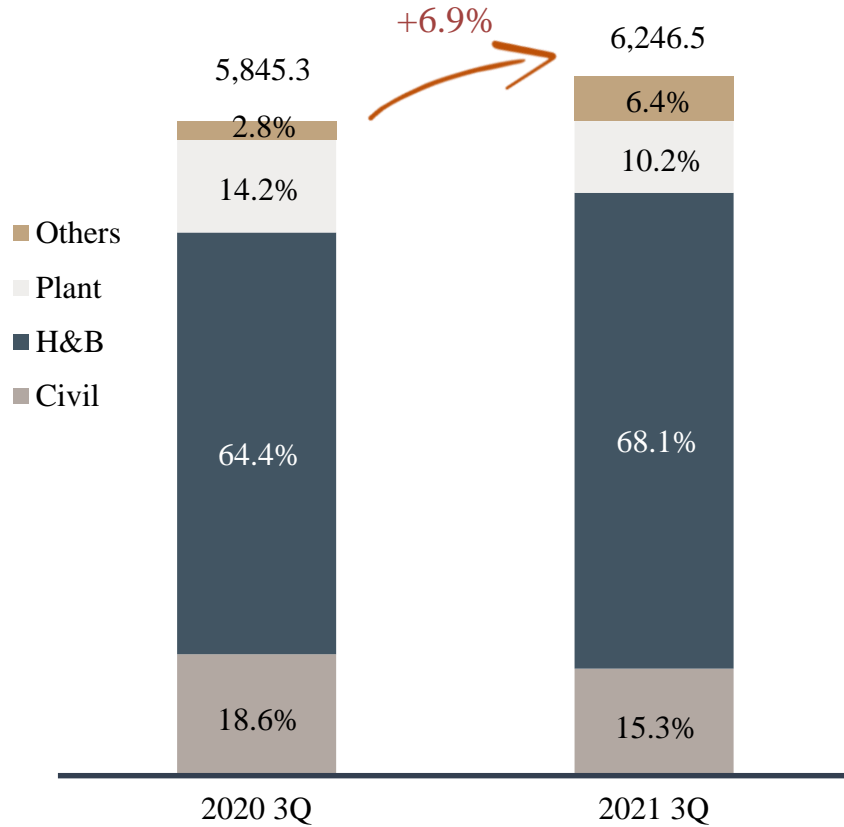
▶ Plant 36.6%, Civil 56.1%, Building 7.3%

# 3. Sales Revenue

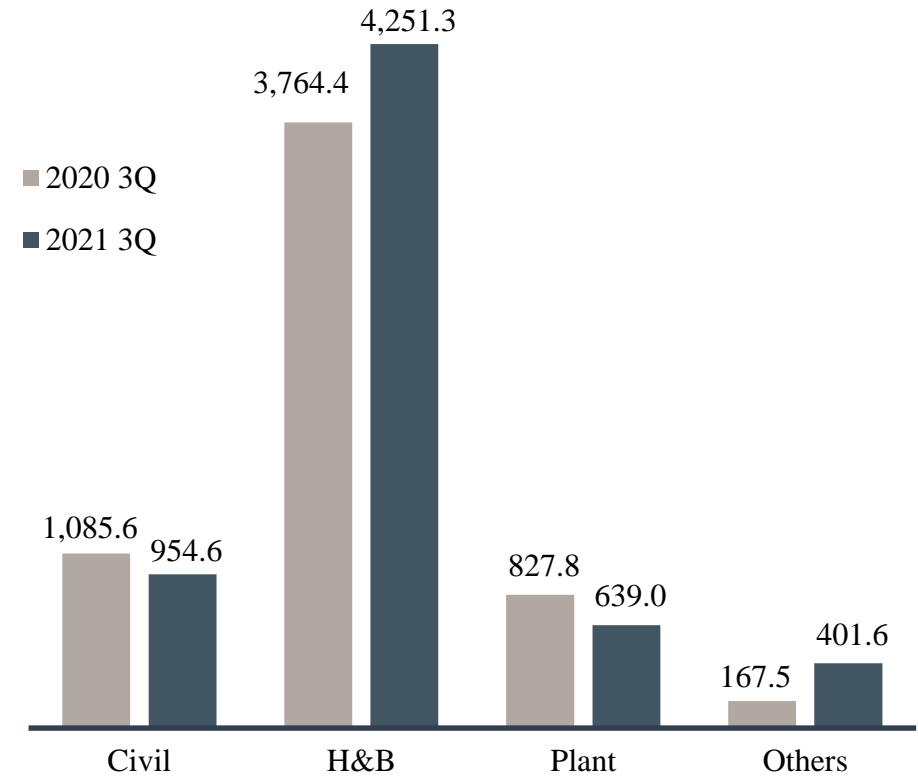
- 21.3Q Accumulated Sales Revenue : 6.25 trillion won (+6.9% yoy)

[Unit : KRW bn]

### Yearly Trend



### Breadown by Business Type

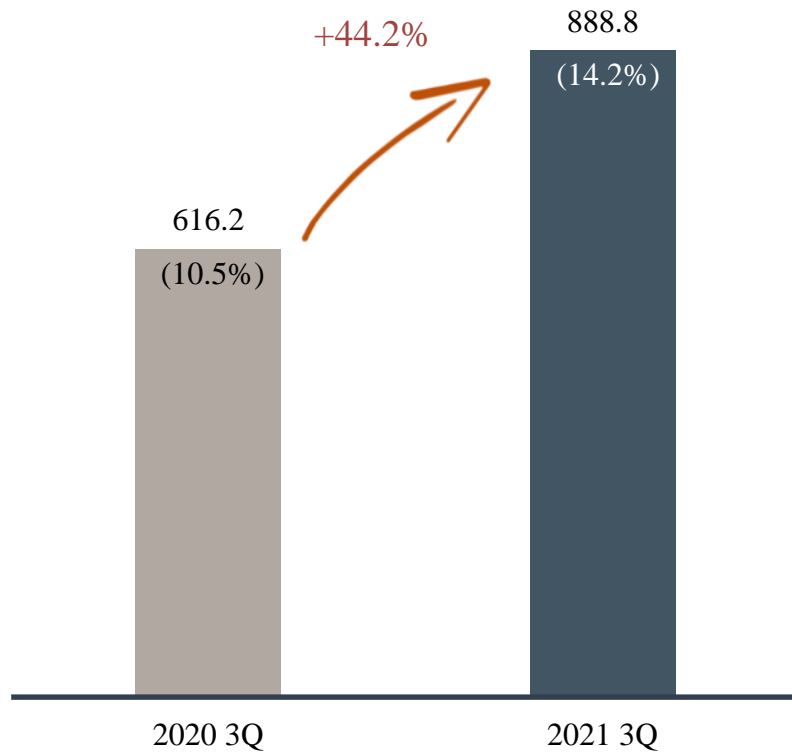


# 4. Gross Profit (%)

- 21.3Q Accumulated Gross Profit : 888.8 billion won (GPM 10.5% → 14.2%)

[Unit : KRW bn]

## Gross Profit & GPM



## Breakdown by Business Type & GPM

	2020 3Q		2021 3Q	
Civil	10.1	0.9%	(30.8)	-3.2%
Housing & Building	546.6	14.5%	725.4	17.1%
Plant	46.6	5.6%	68.2	10.7%
Subsidiaries & etc.	12.9	7.7%	126.0	31.4%
<b>Total</b>	<b>616.2</b>	<b>10.5%</b>	<b>888.8</b>	<b>14.2%</b>

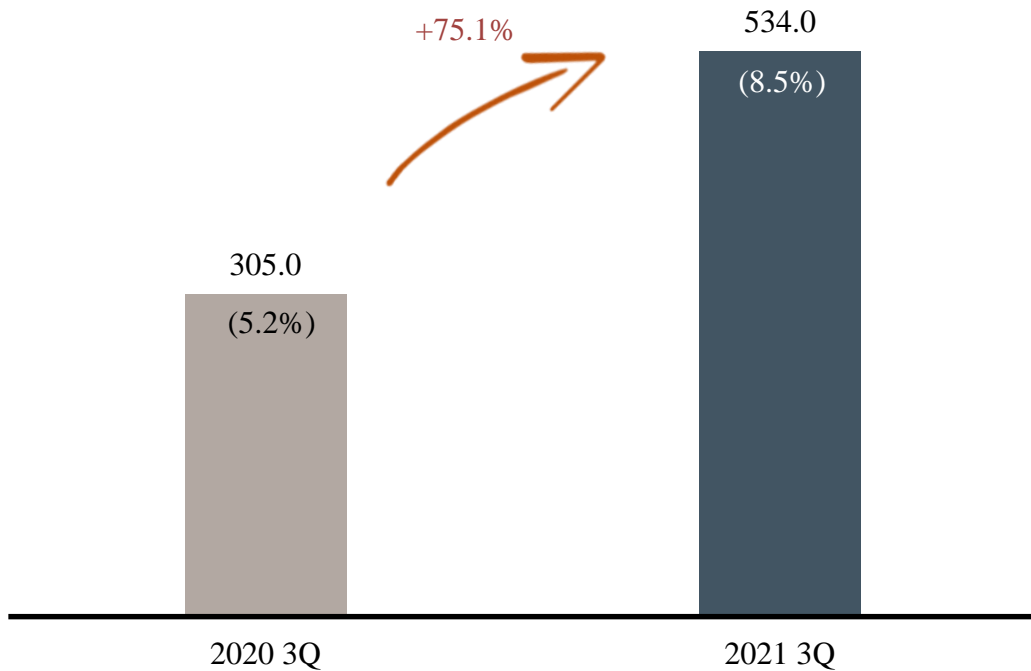


# 5. Operating Profit (%)

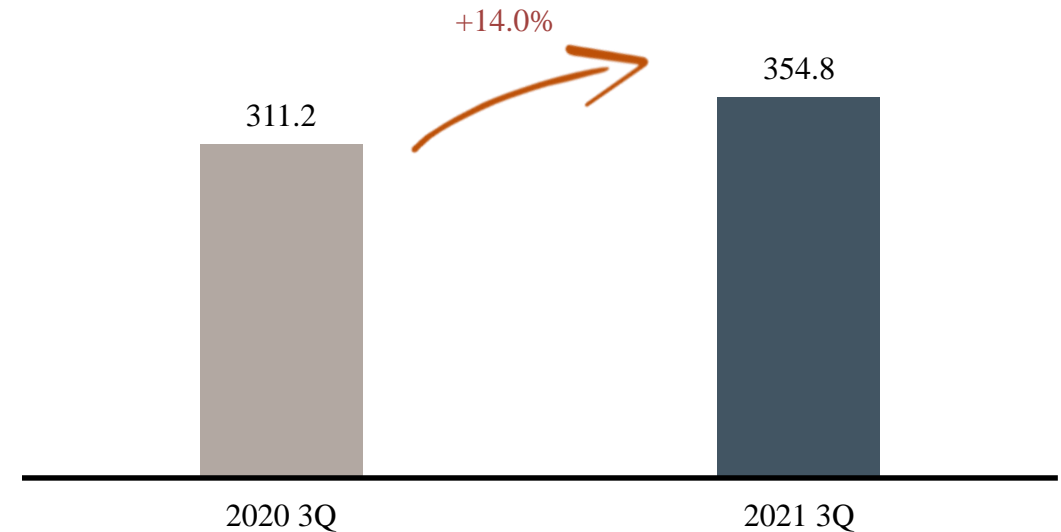
- 21.3Q Accumulated Operating Profit : 534.0 billion won (OPM 5.2% → 8.5%)

[Unit : KRW bn]

## Operating Profit & OPM



## SG&A Expenses



## 6. Summary of Financial Statement

[Unit : KRW bn]

### Summary of Income Statement

Account	2020 3Q	2021 3Q
Sales Revenue	5,845.3	6,246.5
Gross Profit (%)	616.2 (10.5%)	888.8 (14.2%)
Operating Profit (%)	305.0 (5.2%)	534.0 (8.5%)
Other Expenses	-46.4	-14.0
Net Financial Cost	-50.3	-12.8
Pre-tax Profit	208.3	507.2
Net Profit (%)	170.3 (2.9%)	376.3 (6.0%)

### Summary of Balance Sheet

Account	2020	2021 3Q
Total Asset	9,305.9	10,053.8
Current Asset	5,973.1	6,725.6
Cash & Cash Equivalents	806.5	910.7
Total Liability	6,628.9	6,937.9
Current Liability	4,936.4	4,702.1
Borrowing	1,990.1	1,485.8
Total Equity	2,677.0	3,115.9

Account	2020	2021 3Q
Debt Ratio	247.6%	222.7%
PF Loan Guarantee	372.0	413.2
Un-started PF Balance	132.8	222.2

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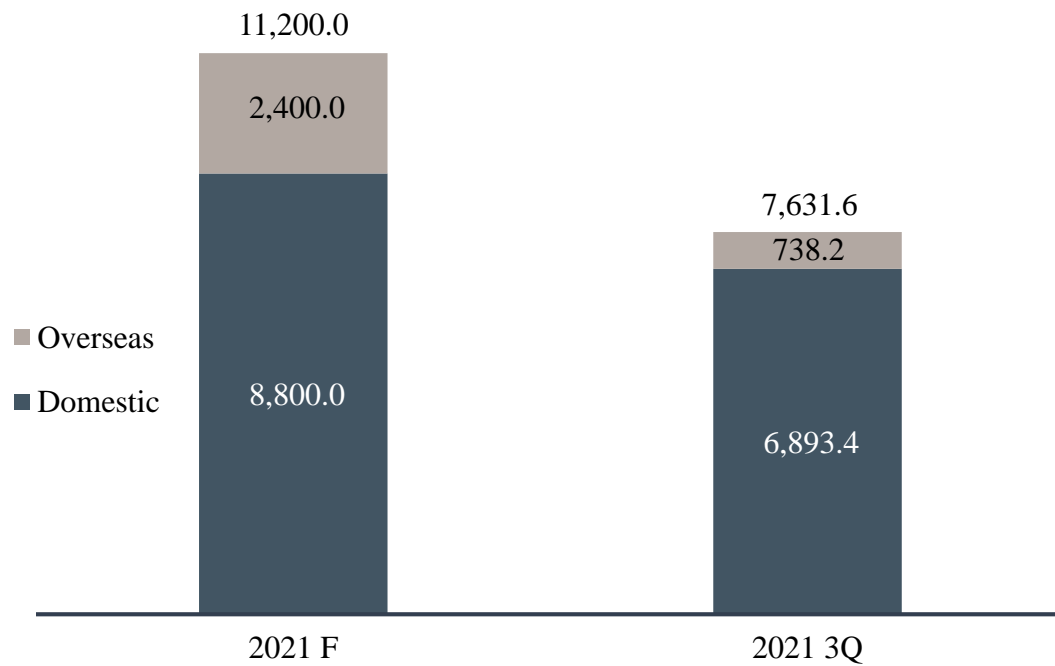
# Business Plan Achievement

# 1. New Orders

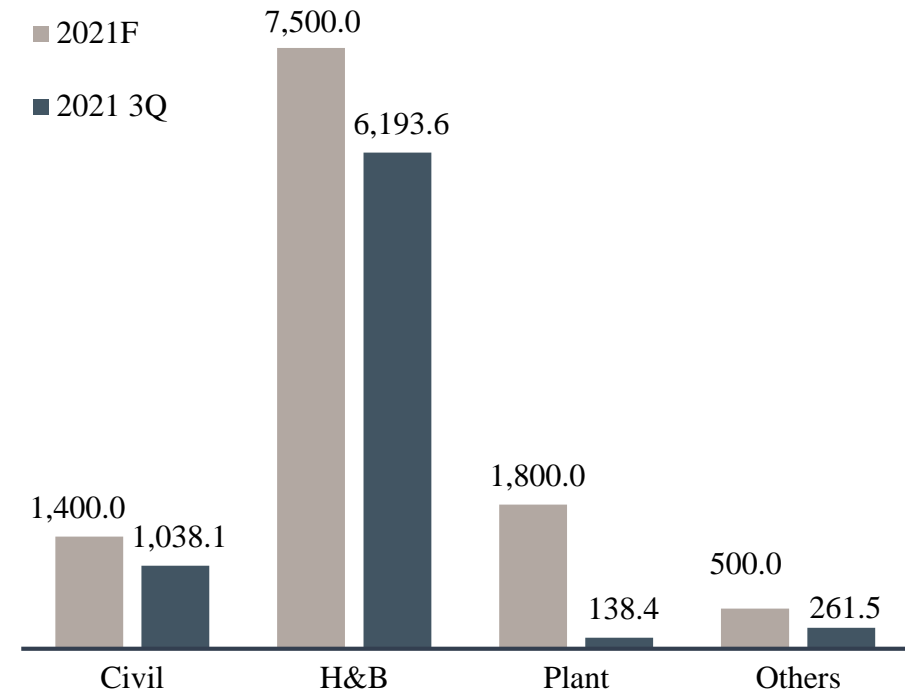
- 2021 Achievement rate : 68.1% (Domestic 78.3%, Overseas 30.8%)

[Unit : KRW bn]

## 2021 Achievement



## Achievement by Business Type

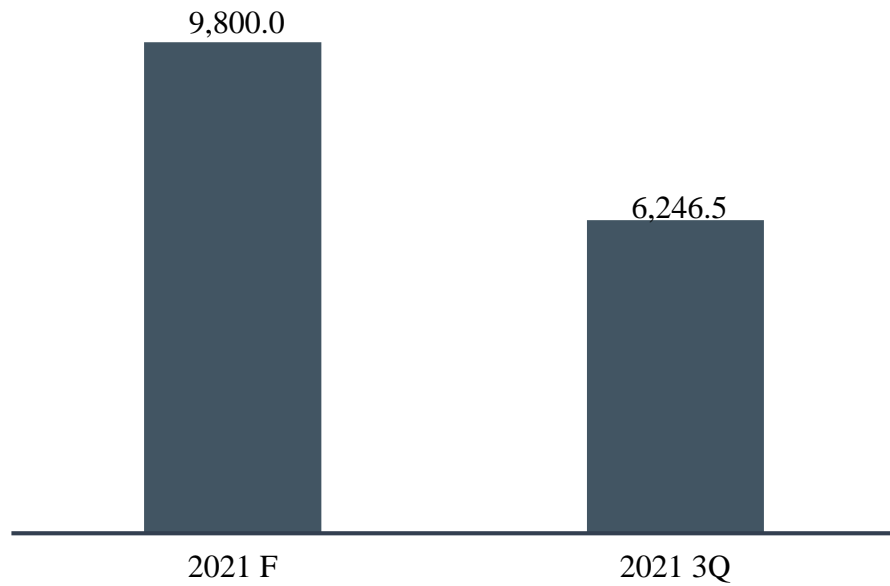


## 2. Sales Revenue

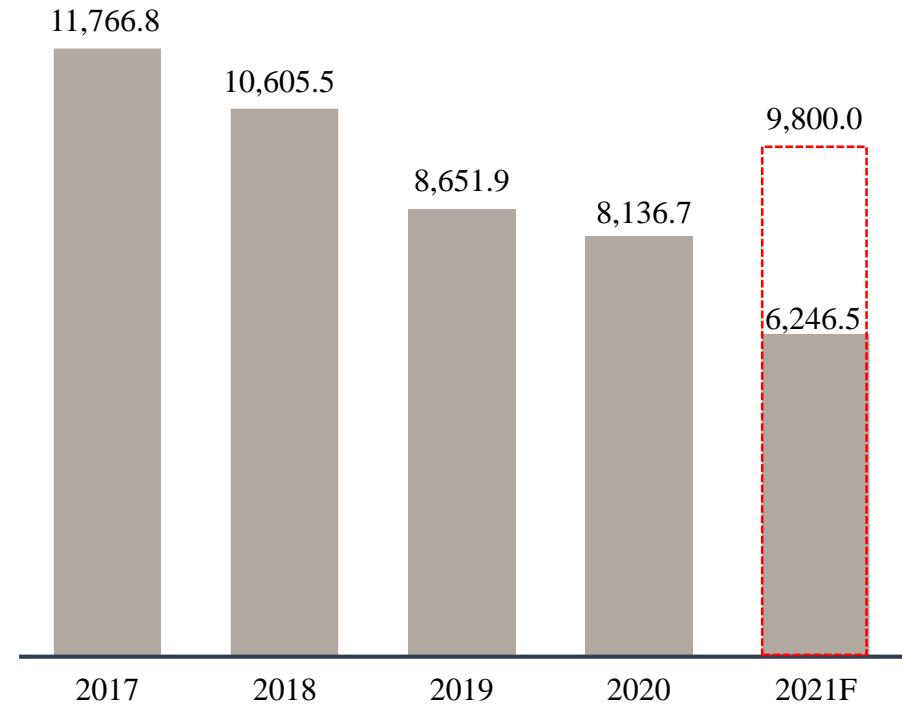
- 2021 Achievement rate : 63.7%

[Unit : KRW bn]

### 2021 Achievement



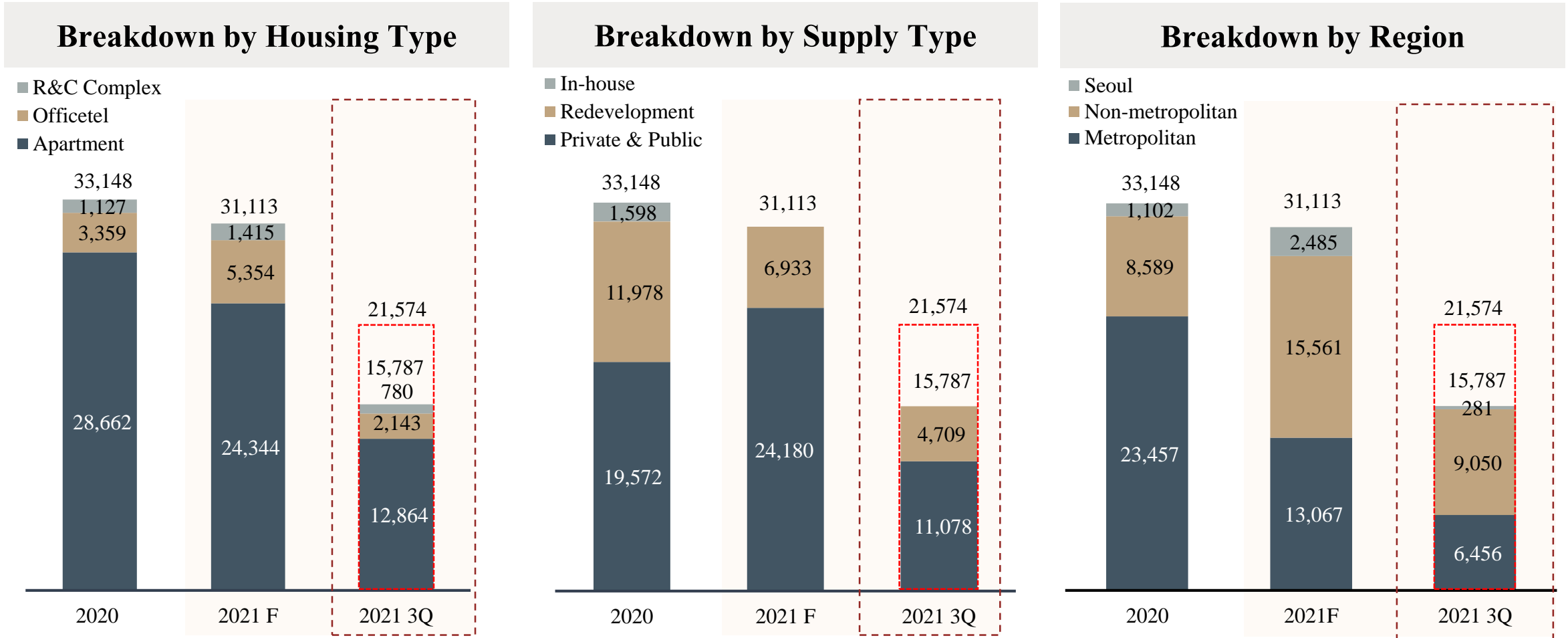
### Past Sales Revenue



# 3. Housing Pre-Sale

- 2021 Achievement rate : 50.7% (15,787 units, Pre-sale), 69.3% (21,574 units, included construction start)

[Unit : Household]



## 4. 2021 Housing Pre-Sale Performance and Plan

[Unit : Household]

Term	PJ Name	Unit	Location
1Q	Gimhae An-dong 2nd Apt.	1,380	An-dong, Gimhae-si, Gyeongsangnam-do
	Suseong The Palace Prugio TheSharp	582	Pa-dong, Suseong-gu, Daegu
	Gwangyang Prugio The Central	565	Hwanggeum-dong, Gwangyang-si, Jeollanam-do
	Etc.	1,419	-
2Q	Songlim Park Prugio	2,006	Songlim-dong, Dong-gu, Inchen
	Yonggye-dong Prugio Artverus	1,313	Yonggye-dong, Dong-gu, Daegu
	Gwangmyeong 2R redevelopment(Union)	969	Gwangmyeong 1-dong, Gwangmyeong-si, Gyeonggi-do
	Iksan Prugio The First	674	Wangggung-myeon, Iksan-si, Jeollabuk-do
	Univ. Of Education Stn Prugio Trehills	666	Icheon-dong, Nam-gu, Daegu
	Anyang Proudhill(Union)	592	Dongan-gu, Anyang-si, Gyeonggi-do
	Etc.	929	-

Term	PJ Name	Unit	Location
3Q	Gyeongseo Cheongna Prugio Treaciel	1,522	Gyeongseo-dong, Seo-gu, Incheon
	Gumi Prugio Centralpark	819	Wonho-ri, Gumi-si, Gyeongsangbuk-do
	Etc.	2,351	-
4Q	Unjeong Prugio Parscena	1,745	Daryul-dong, Paju-si, Gyeonggi-do
	Gumi Prugio Eliforecity	1,722	Geoui-dong, Gumi-si, Gyeongsangbuk-do
	Anyang 1-dong Jinheung Reconstruction (Union)	1,114	Manan-gu, Anyang-si, Gyeonggi-do
	Eumseong Sungbon B3BL	1,048	Daeso-myeon, Eumseong-gun, Chungcheongbuk-do
	Yeonhui Park Prugio La-clair	985	Gyeongseo-dong, Seo-gu, Incheon
	Etc.	8,712	-
-	Total	31,113	-
-	delayed sales after construction started (YTD)	5,787	-

Thank you

